LANDSCAPE & GARDENING

One of the easiest and most rewarding things that you can do to en-

sure that your roses and planting beds are healthy and strong is to

top-dress them with compost. Composting provides plant nutrients

in a balanced and ready-to-use form and enriches the texture and

Your gardening success depends on the health of your soil, and the

health of your soil is directly related to whether or not you enrich it

with compost. This rich, earthy substance is what remains after hun-

dreds of different organisms including bacteria, fungi, worms and

Compost is the result of the activity of a myriad of tiny organisms

that need two main compounds for their life processes - carbon for energy as well as nitrogen for growth and reproduction. As the dif-

fering organisms go through the organic materials, the byproducts

undergo progressive decomposition and eventually most of the di-

gestible material is consumed and transformed, leaving behind a rich

soil amendment. Compost is an outstanding and invaluable source of

structure of the soil. Compost is truly black gold for your roses!

insects break down organic materials.

organic matter for the home gardener.

The benefits of a healthy garden will repay

you many times over for the relatively small

amount of work it takes to make your own

compost. Garden soil that is regularly amended with compost will have improved soil texture and structure, increased water retention in sandy soils and loosened clay

soils, control pH, feed helpful earthworms, control weeds, aerate the soil, retain mois-

ture, provide healthier, more productive

and more disease resistant plants, promote

better drainage, provide soil nutrients, in-

crease beneficial microorganism activity,

provide mulch and recycle garden and

kitchen waste. Can you ask for anything

more?! Compost is indeed black gold for

Furthermore, compost will warm the soil in

the spring, stimulating plants to grow soon-

er in the season, and cool the soil in the

summer allowing plants to perform better

in the summer heat. Also, if you keep your

garden well composted you will not need to

Contact your Account Manager or

our office at 508-778-6466 if you

would like more information.

water and fertilize as often.

LANDSCAPE CONSTRUCTION

Imagine is defined as "to form a mental image or concept of". There are a variety of ways to imagine or visualize changes in your landscape. Often, communicating the visual picture that a client has to the construction team can be difficult, which is why we use a variety of techniques to transform your imagery to a completed

We often will use a 3D imagery of a concept, digital sketches and sometimes the oldfashioned way of walking the property, talking it out and making it happen organically.

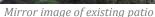
Visit our website to view more completed projects:

www.jaxtimer.com











New patio in the sun

Landscape Division Contact Information:

Angela Cenzalli Rob Kennedy Ian Warner I.I. Friel Gretchen Crawford **Brian Paradise** Sam Jaxtimer Cindy Rand Barbara Davis Ryan Lino

Landscape General Manager Landscape Operations Manager Landscape Designer & Account Manager Landscape Construction Manager Fine Garden Manager & Account Manager Landscape Irrigation Manager & Account Manager Landscape Construction Foreman Landscape Controller Landscape Administrative Assistant/Bookkeeping **Irrigation Division**

angela@jaxtimer.com rob@jaxtimer.com ian@jaxtimer.com jjfriel@jaxtimer.com gretchen@jaxtimer.com brian.paradise@jaxtimer.com sam@jaxtimer.com cindy@jaxtimer.com barbara@jaxtimer.com rvan@jaxtimer.com

your garden.





Gardens in Osterville

HBRACC Career Day, 2017











ANNUAL NEWSLETTER 2017

We take pride in our work

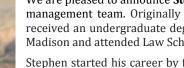
As 2017 comes to a close, there is no better time to take the opportunity to say "Thank You" for another successful year. The growth we've experienced over the past 39 years is a reflection of clients like you who faithfully support our business.

Our goal has always been to build lasting relationships with our clients by providing quality craftsmanship and unparalleled customer service. We receive great satisfaction in knowing that we are your "go-to" company to take care of all your needs, including those beyond the construction and landscape industry. We will continue to strive for excellence and to build our com-

Remember, we are always just a phone call away for your home repairs, landscaping, maintenance, security needs, and more. No job is too large or too small so please call us if we can help

With gratitude,

What's New:



Stephen started his career by founding a construction company in Memphis that built single family custom homes, condominiums and zero lot line developments, and commercial projects. He then moved to New England 17 years ago and has built homes throughout MA and RI with the last five years exclusively on Cape Cod.

projects in Brookline, high rise penthouse condominiums in Charlestown and numerous oceanfront properties in both MA and

Katie Flynn has also joined our company in the administrative department. Katie just graduated this past spring from Franklin Pierce University in Rindge, NH with a business major and a marketing minor. She is a true team leader and captained the Sandwich High School girls ice hockey team as well as the FPU Ravens women's ice hockey team. When she's not working or playing hockey, Katie is fishing with her dad on the Kelly-Kate or hunting. She is happy to be home on Cape Cod after living in New Hampshire for the last 4 years.

Contact us any time with questions or comments, We'd like to hear from you!

President

Millwork

IRT Realty Trust

E.J. Jaxtimer Terry Jaxtimer **Jonathan Jaxtimer** Tina Fortier Kathy Valliere Kristin Gayle Bill Bowman Jeffrey Garran Stephen Chafetz David Cirelli Chris Rugg

Like us on

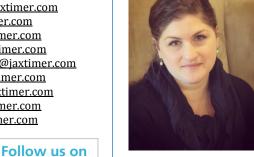
Project Manager Executive Assistant/PM Controller Admin Assistant/Marketing Project Manager Project Manager Project Manager

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our company.

"Everyone has made me feel right at home here and I love the family atmosphere. I always feel that my work is important and meaningful."

PROFILE:

Kristin Gayle

Kristin Gayle came to work for E.J. Jaxtimer

Builder, Inc. just over one year ago. Originally

from Sandwich, now living in Yarmouth, Kristin

graduated with honors from Cape Cod

Community College with an Associates Degree

of Science - Concentration in Business

Management and Marketing in 2010. She brings

office management, marketing, and event

planning skills with her from her prior

marketing position at the Cape Cod & Islands

Association of REALTORS®/CCIMLS and as

marketing/advertising, PR and social media for

the company. She also is the front receptionist

and assists with the everyday responsibilities of

running the building office. She is a great team

player and we are happy to have her apart of

office manager at Lighthouse Media Solutions.

Kristin coordinates all company events,

- Kristin Gayle



Dear Friends.

pany to be the most dependable, most versatile, and most competitive it can be.

I am also available on my cell phone 508-776-0923 or email at ejjaxtimer@comcast.net directly.





We are pleased to announce **Stephen Chafetz** has joined our project management team. Originally from Memphis Tennessee, Stephen received an undergraduate degree from University of Wisconsin -Madison and attended Law School at University of Tennessee.

Stephen's experience in New England consists of commercial

Property Manager

JAXTIMER LANDSCAPING, LLC NEWSLETTER

We believe strongly in giving back to our community. E.J. and his wife, Terry, have been active participants across Cape Cod for decades, donating their time and money to a wide variety of philanthropic endeavors. This holiday season, we hope to encourage more people to give whatever they can to help people in need.

Giving is not just about making a donation, it's about making a difference.

We'd like to share some of the charities, foundations and programs we support all year long:

Seaside LeMans, Cape Cod Tech, Cape Abilities, Our Lady of Victory, Compassionate ALS, Light Keepers Society, Barnstable Little League, Cape Cod Times Needy Fund, Cape Cod Child Development, Barnstable Education Foundation, Barnstable Land Trust Supporter. Barnstable Police K-9 Foundation. tion, Cape Sunshine, Housing Assistance Corporation (HAC), CCCC Educational Foundation, Centerville Historical Museum, COMM Firefighters Association, Inc., American Red Cross Hero's Breakfast, Cape Cod Horticulture Society, Curry College, D-Y Volleyball Booster Club, Flower of Angels, Habitat for Humanity, HopeHealth - McCarthy Care Center, HBRACC, Cape Cod Healthcare, MA Audubon Society, MSPCA - Centerville, NAACP Scholarship Fund, Pan Mass 2017 Challenge - The Jimmy Fund, Town of Barnstable Recreation Division, UMASS - Stockbridge School of Agriculture, Osterville Business & Professional Association, Sheriff's Annual Rib Roast, Jolly Jaunt Special Olympics Walk, University of Connecticut Foundation, Zion Union Heritage Museum, Daniel Hassett Memorial Foundation, The Genesis Foundation for Children

Charity Fishing Tournaments

BBBS Big 3 Fishing Tournament Adam's Camp Nantucket Fishing Tournament Big Game Battle to support Juvenile Diabetes Hyannis Tuna Fest - ONE MISSION Pediatric Cancer Foundation Cotuit Bass & Blue Shootout Fishing Tournament Cape Cod Fall Classic - Fishing & Golfing The Rotary Club of Osterville Annual Invitational Fishing Tournament Barnstable Youth Hockey Association Fishing Tournament **Charter Cup Fishing Tournament** Cape Cod Public Safety 3rd Annual Fishing Tournament Joe Cronin Annual Fishing Tournament - The Jimmy Fund

Charity Golf Tournaments

Cape Abilities Golf Tournament CCLA Golf Tournament to support Mike Stacy Memorial Scholarship **Botello's Charity Golf Tournament** The Cook Family Charitable Golf Tournament Cape Cod Tech Golf Tournament Cape Cod Fall Classic to support The Genesis Foundation Siobhan Leigh Kinlin Golf Tournament, YMCA Golf Tournament Team Cork Open Golf Tournament Shepley Wood Products Annual Charity Golf Tournament Osterville Village Library Golf Tournament BBBS Annual Golf Fore Kids Tournament HBRACC Charity Golf Tournament, Pella Windows Golf Tournament

A New Memorial Garden at McCarthy Care Center

More than 65 donors, volunteers, family members, and staff celebrated the dedication of the new memorial garden gracing the McCarthy Care Center in Sandwich.

Made possible by the generosity of E.J. Jaxtimer Builder, Inc. and the Jaxtimer Family, the new memorial garden winds around the back of the building creating a special and peaceful place for patients and their families. Each patient's room looks out to some portion of the garden. To honor the Jaxtimers, the garden is inscribed with a saying chosen by the family: Always remember the beauty of the garden, for there is peace.



In addition to thanking E.J. and Terry Jaxtimer, their sons, Jonathan, Jamie and Sam, and their staff, HopeHealth also recognized the following who helped to make the garden possible: Bob Bortolotti of Bortolotti Builders, Dan Helman of Cape Coastal Nursery, Sam Lorusso of Cape Cod Aggregates, Pat Gregory of Cape Resources, Lou McKnight of Drywall Masonry Supply, The Eastman Family, Robert Epstein, Chris Joyce of Joyce Landscaping, and the Town of Sandwich.

(article and photos provided by HopeHealth)





E.J. Jaxtimer Builder, Inc. Jaxtimer Landscaping, LLC JRT Realty Trust

> 508-778-4911 508-771-4498 508-778-6466

info@jaxtimer.com snow@jaxtimer.com landscape@jaxtimer.com

48 Rosary Lane, Hyannis, MA 02601 www.jaxtimer.com

OUR CUSTOMERS ARE THE REASON WE ARE HERE

Dear Friends,

This landscape season has been both mild and wild all rolled into one! All season we have experienced torrential downpours as well as extra moist and humid conditions, then switching back to dry, dry, dry conditions. This is how landscaping goes every year and, day to day, our crews have worked tirelessly to maintain your properties.

It is with great excitement that I rejoin the Jaxtimer Landscape Team. A group full of talented, dedicated individuals that all share an immense passion for the Green Industry; striving for the highest standards of quality and customer service.

Personally, I'd like to thank Rob Kennedy for his years of leadership and unwavering dedication to all of you. Having another opportunity to work with Rob and the dynamic team he built is very exciting to me.

Although this season is not quite done, I am already looking forward to the future.

Sincerely,

Angela Cenzalli, MCLP, CSP

Please feel free to contact me anytime at 508-776-5717 or angela@jaxtimer.com



Remember to send in your **Snow Removal Request Forms!**



We are just one call away to handle anything Mother Nature has in store for us.

Whether you own a residential or commercial property, we are on call 24 hours a day to help you in any weather condition.

Call or email us today with any questions or concerns: Phone: 508-778-6466 Email: snow@jaxtimer.com

IRRIGATION & LIGHTING

Adding landscape lighting to an existing landscape or as part of a new construction project brings together safety and convenience. Landscape lighting not only enhances your outdoor experience, it also offers security to your family and

The technology continues to change including LED lights which offer more lighting options, bringing down the cost of fixtures, and now control both zoning and dimming that truly give the consumer limitless design possibilities.



Preset designs allow you to control which lights are on and when. Having an evening event at the pool? How about a little lighting around the fire pit or grill? This zoning now allows you to choose which lights are on and which lights are off, instead of them all being on, regardless of which part of the yard you are using. For example, Group 1 can be set to 100% illumination at 7 pm, and then automatically dim to 60% at 9 pm. Groups 2 and 3 can be set to their own percentages and adjusted throughout the night as lighting needs change for those areas.



COMMUNITY



Scudder Road, Hyannis

Jolly Jaunt 5K (13 - 17) Jolly Jaunt 5K (18+)
5K Day of Race Registration LLC are honored to sponsor the 16th Annual Jolly Jaunt Holiday 5K on Sunday, December 3rd, 2017 to support Special Olympics, Massachusetts.

E.J. Jaxtimer Builder, Inc. and Jaxtimer Landscaping,

This fun, holiday-themed 5K allows over 12,000 athletes with intellectual disabilities to compete year-round with Special Olympics and to develop physical fitness, demonstrate courage, experience joy and participate in the sharing of gifts, skills and friendships with their families, other Special Olympics athletes and the community.

Jolly Jaunt also supports Toys for Tots. Participants are asked to bring a toy to allow less fortunate children throughout Cape Cod to experience the joy of Christmas.



Hyannis Jolly Jaunt

If you are interested in donating, participating, and/or volunteering for the Jolly Jaunt, please visit www.jollyjaunt.org/hyannis



The Christmas Tree Project

We always look forward to the Holiday Season. This year E.J. Jaxtimer Builder, Inc. will be donating Christmas trees to employees and local charities.

If you know of a family who is in need of a Christmas tree this holiday season, please call our office to see if we can help.