



10<sup>th</sup> Anniversary

Experience

# Osterville!

M A S S A C H U S E T T S

YOUR YEAR-ROUND VILLAGE GUIDE

2022



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## Building Generations of Success

### E.J. Jaxtimer



There are certain brands that stand above the rest. The always immaculate red fleet of trucks that carry the E.J. Jaxtimer name represent a high-quality brand built on the shoulders of one man.

E.J. Jaxtimer founded the family business in 1978. He started as a stonemason's apprentice. From there it was on to framing, and eventually a firsthand knowledge of all aspects of construction. Initially a building company, the Jaxtimer name now encompasses landscape maintenance and construction, property management, custom crafted millwork and even concierge service for his clients. In short, they do it all, and they do it well.

You can spot a Jaxtimer home from the curb. The landscaping and the design of the house exhibit both unique creativity and understated class. Distinctly Cape Cod. Note the exterior light fixtures. It's easy to see they're of the best quality. If you're fortunate enough to be afforded a glimpse inside, the kitchen cabinetry is top notch. Custom millwork. Jaxtimer's expertise in placing windows for optimum light brings the outside in, and allows the interior to breathe and expand outward. From concept to execution, and continuing with upkeep, the Jaxtimer product and process is a carefully choreographed cohesive whole.

There's a reason – beyond a commitment to quality – for the high caliber of E.J. Jaxtimer's work. The business is all in the family. The right hand always knows what the left is doing and vice versa. E.J.'s wife Terry manages JRT Realty Trust, helps in the office and maintains a generous commitment to local philanthropy. Terry is frequently in three places at once. "We wouldn't be where we are if it weren't for Terry," E.J. says, "I've been blessed with a great wife and great boys, I'm very lucky."

The Jaxtimers' three sons each supervise a specific aspect of operations. Jonathan serves as a project manager for construction and manages the landscape business. "Jonathan is a numbers guy," says his father, "Numbers, estimates, and technology."

CONT'D





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## E.J. Jaxtimer CONT'D

Jamie is also a project manager in construction, "He is very hands-on, out in the field managing subcontractors and meeting with clients," adds E.J. Their youngest son, Sam is a landscape construction project manager. "Landscape construction is his specialty, which is a big part of what we do," explains his father, adding proudly, "He is also a fantastic tuna fisherman." This trio represents the solid future of one of the most successful companies on Cape Cod.

What about E.J. Jaxtimer's customers? "They're family too," says E.J. "Customers for life. As we build relationships with customers, many become close friends. Some go back years."

With a foundation built on family, success is sure to follow suit. E.J. adds, "You're only as good as the people you have in the field, you surround yourself with the best people in the business, honest, hardworking people."

E.J. and Terry are both native Cape Codders and have called Osterville home for over 30 years. Jonathan, Jamie and Sam were brought up here. From village streets to Dowses Beach to a day out on the sound with their Dad, Osterville is a part of who they are.

Beyond a commitment to quality, there is another constant thread beside the Jaxtimer name, charity. In and around Osterville there are reminders of the Jaxtimers' kindness and commitment to community. Armstrong-Kelley Park endures in its natural beauty thanks to E.J. and Terry Jaxtimer. The impressive flagpole on Main Street? Not only donated, but installed by the Jaxtimers. Main Street's center island (where the flagpole stands) is also maintained by their landscapers.

Standing in the heart of the village, the Osterville Village Library has also been the recipient of the Jaxtimers' community commitment. E.J., Terry and family donated administrative office suites to the new building during its construction in 2012 (Terry Jaxtimer was also on the advisory and building committees for the library), and have been capital campaign donors for the library through the years.

For years, E.J. and his family managed the Joe Cronin Memorial Jimmy Fund Fishing Tournament which earned the distinction of being the biggest private, one-day fundraiser for the Jimmy Fund at Dana Farber Cancer Institute. After



retiring as co-chairs of the Joe Cronin, E.J. and Terry founded the BIG 3 Fishing Tournament to benefit Big Brothers Big Sisters of Cape Cod & the Islands. The Big 3 went on to raise over \$2 million dollars in the six years they co-chaired the tournament. Most recently, the Jaxtimer family started their own charity events that include the Charter Cup Fishing Tournament to benefit local charities in need of funding and the Little Big Fishing Tournament which also benefits Big Brothers Big Sisters of Cape Cod & the Islands.

E.J. Jaxtimers' community outreach also includes an educational co-op program with Upper Cape Tech in Bourne, where E.J. serves on the advisory committee. The program provides young craftsmen in training an opportunity to learn from experienced Jaxtimer crews in the field. In 2021, they started a relationship with Cape Cod Tech in Harwich to expand their co-op program. From a business standpoint, it's a brilliant move as Jaxtimer gains a first-round draft pick for skilled labor while giving something back.

All across Cape Cod as you take a leisurely ride, spring, summer, winter or fall, you'll see them.

Gleaming red trucks out front with a crackerjack crew hard at work? That's a Jaxtimer home.

Whether it's a simple addition to a cottage or a six thousand square foot home on a waterfront estate, you get the same level of engagement, courtesy and respect with E.J. Jaxtimer. One customer says, "He's real, and he's honest. You're getting concierge service. E.J. is a stickler for exacting detail; his people reflect that, and he's there when you need him."

— Osterville Library Staff

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