



2022 ANNUAL NEWSLETTER



HYANNIS OFFICE
48 Rosary Lane, Hyannis, MA 02601

OSTERVILLE OFFICE
853 Main Street, Osterville, MA 02655

www.jaxtimer.com

E.J.'s Note

Dear Friends,

As 2022 comes to an end, I'd like to thank all of our clients for their business and support. I know there are many competitors out there, and we are grateful that you selected E.J. Jaxtimer Builder, Inc. and Jaxtimer Landscaping, LLC for all of your custom building and/or landscaping services.

Over the past year, we have been very busy providing top-notch services to our clients, but we always find time to support our community. In October, our company organized the 2nd Annual "Fall at the Farm Day" for Big Brothers Big Sisters of Cape Cod and the Islands. This event provides the opportunity for local Littles and Bigs to come together and enjoy a day of fun.

It was a perfect fall day filled with activities including pumpkin painting, hay rides, pony rides, and recreational games of cornhole and badminton. The event was well attended, put a smile on many little faces, and enjoyed by all.

Should you have any questions or concerns throughout the year, I am happy to take your call on my cell phone 508-776-0923 or by email at ejjaxtimer@comcast.net.



Sincerely,

E.J. Jaxtimer
President



WHAT'S NEW

E.J. Jaxtimer Builder, Inc. celebrates 45 years in business. Since 1978, E.J. Jaxtimer Builder, Inc. has grown steadily to become one of the largest and most trustworthy contracting companies on Cape Cod and the Islands.

E.J. Jaxtimer's passion for building homes started in high school. He began his career in the industry as a stone mason then quickly went on to perfecting his craft as a framer. E.J. was eventually inspired to start his own business. E.J. Jaxtimer Builder, Inc. started out as a building company. Now 45 years later, it includes all aspects of custom millwork, property management, landscape maintenance, landscape construction, and fine gardening.

When you think of a family business, E.J. Jaxtimer Builder, Inc. is as real as they come. E.J.'s wife, Terry, was involved in helping run the business in the earlier days, all while raising their three active boys Jonathan, Jamie, and Sam. Terry now manages JRT Properties and is instrumental when it comes to the family's philanthropic efforts. Jonathan acts as E.J. Jaxtimer Builder, Inc.'s senior project manager and also acts as GM for Jaxtimer Landscaping, LLC. Jamie is a construction project manager and Sam serves as a landscape construction production manager.

CELEBRATING 45 YEARS IN BUSINESS

The success of the company was built on their original motto, "We take pride in our work", and it has stood the test of time. From the very beginning, E.J. Jaxtimer Builder, Inc. has always believed in quality over quantity.

The company strives everyday to provide exceptional craftsmanship and customer service. E.J.'s goal from the very start has been to build lasting relationships with his clients, some of whom have become lifelong friends. "We are not a 'fly-by-night' company. We build quality products that we are proud of. Our clients put their trust in us and many are repeat patrons," E.J. says. The Jaxtimers look forward to the future and building their company for many generations to come.

We take pride in our work.

FEATURED PROJECT

Harbor Home on Nantucket

This 1920's residence, located in Nantucket's Historic District, overcame many obstacles, underwent a massive renovation and expansion, all while staying in line with the area's notable building code. E.J. Jaxtimer Builder, Inc.'s building experts worked alongside Elizabeth Dunne Marcoulier Architecture & Interiors and island architect, Matthew MacEachern of Emeritus, to bring the client's vision to life. The exterior design captured the traditional oceanside charm, while the interior revealed a contemporary California aesthetic with expansive views of the harbor.

Square footage was added on either side of the original main house and was enhanced with Pella Windows & Doors, white cedar siding, and red cedar roofing. A 400-square-foot guest house was added and the garage was relocated under the guest house to maximize the outdoor living space. A dining pavilion (a special request from the homeowner) was also designed into the building's plans.

Fun fact: The main house and guest house are connected by a tunnel below the landscape and pool deck.

The interior of the home features an open concept floor plan with floating staircases fabricated from wood and glass. The kitchen reveals a large smoked-oak island, a Neolith backsplash and countertops, a stainless-steel hood, and high-end appliances. On the second floor, the master bathroom was completed with a pair of custom vanities and a freestanding glass enclosed shower.

The main focus of this project was to incorporate as much outdoor living space as possible. With abundant covered porches, a custom dining pavilion, and an infinity edge pool, the client's vision was fulfilled.

The article "Turning a New Page," is featured in New England Home's Cape & Islands 2022 edition. Visit our website to read more about this project.



FEATURED PROJECT

Summer Retreat in Osterville

This turn-of-the-century shingle-style home overlooking the water in Osterville was remodeled by E.J. Jaxtimer Builder, Inc. and completed in 2020. With a grand entry, a covered porch expanding the entire length of the back of the house, and gleaming water views, this is the perfect Cape Cod getaway the homeowners were looking for.

The home was renovated inside and out. Although the home was built a couple decades ago, it had an outdated layout that included a formal central stairway and many compartmentalized rooms with no

flow. Patrick Ahearn Architects reworked the first floor to open up the kitchen, dining room, and family room into an open concept floor plan. The relocation and redesign of the staircase into a half-space style was the final piece of the puzzle when creating the overall



desired functionality of the home. The entire home was gutted and refinished with beadboard ceilings and vertical shiplap walls throughout.

The natural colors from outside were brought inside and incorporated into the interior design by Robin Gannon Interiors. A custom white oak Dutch door leading into the main open foyer amplified the unique coastal charm. The living room was enriched with traditional beadboard from floor to ceiling and finished with natural white oak ceiling beams.

This beautiful project is featured in New England Home's May/June in an article called "Summer Love."

E.J. JAXTIMER BUILDER, INC. NEWS

CELEBRATING OUR VETERANS

Ron Winner

Ron came to work for E.J. Jaxtimer Builder, Inc. after retiring from Shepley Wood Products where he was employed for 27 years. With many years of experience in the lumber and building materials industry, Ron's expertise and knowledge is a great asset to our company.



Before Ron started his career in the industry, he was enlisted in the United States Marines. "I joined because I did not work hard in high school so college was out. Some friends joined the year before so I figured if it's good enough for them it is good enough for me," says Ron. He was assigned to Avionics where he worked on airplanes aboard an aircraft carrier that eventually deployed to Vietnam.

"The Marines forced me to grow up, I met wonderful life-long friends, and saw parts of the world I would not have if I had not joined. It also taught me how to work as a team," Ron stated.

Ron is a proud United States Marines Veteran. He is a member of the American Legion, volunteers his time for veteran events, and manages E.J. Jaxtimer Builder, Inc.'s American Flagpole Division with immense enthusiasm. We are honored to have Ron as part of the Jaxtimer Team and Family.

Kristy Green

After graduating high school, Kristy decided to join the military as the fastest and most cost-effective way out of the tiny New Mexico town where she grew up. She chose the Coast Guard for the adventure of it all. Kristy knew nothing about the service, except that they had boats! She achieved the rank of Yeoman Second Class (YN2/E-5), the Coast Guard's version of HR. She served on a 378' cutter, at Marine Safety Office Seattle, and at the area support unit in Seattle.



During her service, Kristy completed two patrols on her first ship. She spent three months in Alaska patrolling the Bering Sea, and then three months off the coast of Mexico looking for drug smugglers.

The Coast Guard has dictated where Kristy and her family have lived for the last 25 years. With her husband still in active duty, his career progression has given them the opportunity to live in and explore different parts of the country.

Kristy said, "Professionally, I think my time in the Coast Guard had a significant influence in molding my work ethic and sense of what it means to be an effective team member."

Kristy joined Jaxtimer Landscaping, LLC's administrative team in March 2022. She has years of landscaping office management experience and is a great addition to our team of professionals.

EMPLOYEE PROFILE

Greg Horan

Greg started his career at E.J. Jaxtimer Builder, Inc. in 2015 as a laborer and carpenter's assistant. With a lot of hard work and dedication, he has become one of E.J.'s rising master carpenters. Greg has many professional goals, and one of them is to become a project manager.

We as a company acknowledge Greg's hard work and commitment. It has been a pleasure watching his talents grow and improve over the years.

Greg was born and raised in Mashpee where he now lives with his wife, two boys, and their dog Nalla. When Greg isn't working, he enjoys fishing, hunting, and spending time with his family.



PHILANTHROPY

E.J. Jaxtimer Builder, Inc. and Jaxtimer Landscaping, LLC raised \$10 million dollars for local charities over the last 45 years.

Supporting local charities is very important to the Jaxtimers, both in their personal lives and as part of their company philosophy.

In 2017, E.J. started the Charter Cup Fishing Tournament to raise funds for a selected group of charities in need. Since its inception, the Charter Cup has raised over \$1.2 million.

After coordinating the Barnstable Youth Hockey Fishing Tournament for 11 years, E.J. retired from his position and set off on his latest philanthropic endeavor, The Little Big Fishing Tournament. Since starting the tournament in 2021, it has raised over \$245,000 for Big Brothers Big Sisters of Cape Cod and the Islands.



COMMUNITY / TEAM BUILDING



Bowling for Beds to support HAC



Boston Bruins Game



Cotuit Library Golf Tournament



Hyannis Giant Bluefin Tournament



HBRACC Golf Tournament



CCLA Golf Tournament



Annual Softball Game & Cookout



6th Annual Little Big Fishing Tournament



Take a Kid Fishing Tournament

JAXTIMER LANDSCAPING, LLC NEWS

WHAT'S NEW

We're excited to share that over the past year, we've grown our office staff from (2) full-time and (1) part-time to our current group of (4) full-time and (2) part-time people who work together to help our production staff ensure that your properties are properly managed to beautify your landscape!

With this growth, you may have noticed some changes in the appearance of your contracts and invoices as well as continued growth in the efficiency of your receiving these documents! To make sure everything continues to run smoothly, please be sure to add "landscape@jaxtimer.com" and "salesadmin@jaxtimer.com" to your email address books.

In addition to the staffing, you may have also noticed that your invoices now include an ACH payment option link. We are very excited to be able to offer this as a payment option. It's beneficial to both you, the client, and the company. You only need to "touch it once" when you receive the invoice. And we are assured of payment in a timely fashion, avoiding postage delays!

Additionally, we would like to be sure that you are aware that you can set up AUTO PAYMENT with us via ACH as well! We will pay the bill from your account as soon as it's generated and you'll receive confirmation of the payment as well as a copy of the paid invoice for your records. Similar to many other services, credit card bills and loan payments you may have set up with auto pay, we hope you'll take advantage of your landscaping invoices being on auto pay as well. To get set up for that securely, please call the office at 508-778-6466.

The Jaxtimer Landscaping, LLC office staff takes as much pride in their work as the production and sales staff. They strive to communicate with you in a way that makes you feel like you're a valued member of the Jaxtimer community of clients, and look forward to continuing that relationship.

NOTE: For the best customer service and response time, we urge clients to call the main landscape office at 508-778-6466.



From the top left: Barbara Davis, Cassandra Day, Kristy Green, April Ditacchio, Karl Jennings, and Renata Fusco.

THE BENEFITS OF PRUNING

Pruning is an excellent method of preventative maintenance for both young and established plants. A regular pruning schedule protects your plants, family, and property from injury, pests and damage. It's an important part of a long-term maintenance strategy.

Promote Plant Health

Pruning removes dead and dying branches and stubs, allowing room for new growth and protecting your property and passerby from damage. It also deters pest and animal infestation and promotes the plant's natural shape and healthy growth.

Maintain Plants and Landscapes

Pruning trees and shrubs encourages healthy fruit and flower production. Regular trimming develops hedge aesthetics and keeps evergreens proportioned and dense. Such maintenance supports your property's planned layout and appearance by controlling plant size and shape.

Protect Your Family and Property

Regular pruning reduces the risk of storm damage to structures from broken branches. Protect your family and friends from falling branches over walkways, driveways, and children's play areas. This practice also helps control pests, vermin, and snakes by reducing their habitat options.



FINE GARDENING

End of Season Happenings

As the days become shorter and leaves begin to fall, garden cut backs are just around the corner. This is a great time of year to evaluate how the garden was throughout the year and make any changes while the past season isn't so far out of mind.

A majority of gardens after year three begin to need some type of renovation. From splitting perennials to transplanting, this is a great time to set the garden up for success next season.



It is also the time to plant bulbs!

From daffodils to tulips, fall planted bulbs give the garden some of its first color and are always great additions to have. So as we begin to close up the gardens for the season, it's a great time to look back and see what more could be.



EMPLOYEE PROFILE

Jared Greenleaf

Jared Greenleaf joined the Jaxtimer team as the Turf and Fertilizer Manager this past fall. Working in the landscaping industry for the past 8 years, Jared brings a breadth of knowledge including irrigation as well as plant/lawn pathology. He also has certification as a Pesticide Applicator. Jared takes great pride in his work, and treats his customers' properties as if they were his own.

This off-season, he will be studying for and taking the Massachusetts Certified Landscape Professional exam.

Born and raised on Cape Cod, when he isn't working, Jared enjoys playing guitar and spending time with his fiancée, Hailey, and walking the canal with his Corgi, Blaze.



JAXTIMER LANDSCAPING, LLC

ANNOUNCES

RACHEL LABBEE

AS NEW FINE GARDEN DEPARTMENT MANAGER

As the Fine Garden Department Manager, Rachel will manage the Fine Garden Division and day-to-day horticulture operations. Rachel and the Fine Garden Division staff are committed to using the best horticultural practices and will always provide quality products and services. Jaxtimer Landscaping, LLC is happy to welcome Rachel to the team.

We encourage our clients to contact Rachel with any questions or to set up a meeting to discuss next season's gardening needs.

Email: rachel.labbee@jaxtimer.com

Office phone: 508-778-6466

LANDSCAPING CONSTRUCTION

Over the past year, Jaxtimer Landscaping's Construction Division has had the opportunity to bid, win, and execute larger construction projects. With all of these new projects came the need to get organized. Sam Jaxtimer noticed a gap in leadership and helped fill the void by becoming the Landscape Production Manager. The position requires close management of the crews, scheduling with clients and subcontractors, dealing with vendors and material orders, and sharing the Jaxtimer vision with every new hire. Along with Jon Kurzynske, Construction Coordinator and Estimator, the division has continued its growth and moved into a new, larger office space.



Large landscape construction project completed this past summer in Oyster Harbors, Osterville.



SNOW & ICE MANAGEMENT



We are committed to providing professional snow management services. Whether it's snow, slush, or freezing rain, we are prepared to service our clients with a full fleet of snow removal equipment and SIMA certified snow management professionals.

Put down the shovel, relax, and let E.J. Jaxtimer Builder, Inc. and Jaxtimer Landscaping, LLC take care of all your snow management needs. Our professional staff are highly trained, certified, and prepared for this coming winter.

Please contact your Account Manager with any questions you may have about your snow management program.

We are on call 24/7 to help you in any weather condition.

OTHER SERVICES

FLAGPOLES

Display your patriotism with a flagpole. E.J. Jaxtimer Builder, Inc. supplies and installs durable commercial-grade fiberglass flagpoles that can be enjoyed all year long.

These lightweight, freestanding, and maintenance-free flagpoles are built to last for years.

We are happy to work with you to determine the best size and location for your flagpole.

ADD LIGHTING TO YOUR EXISTING FLAGPOLE!!



A flagpole at a beautiful home in Osterville, MA

Call us today or contact your Account Manager for more details.

PROPERTY MANAGEMENT

Have you been thinking about having your property managed while you are away for the winter months? If so, we highly recommend checking out our Property Management Division and all the services we have to offer.

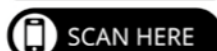
We will check your property weekly inside and out. Our property managers inspect properties for normal wear and tear, routine repairs, insects, plumbing and more. We also perform storm prep checks and check properties after storms to make sure they are protected from rain, snow, wind, and/or flooding that may occur.

Our Property Management Division is also on call 24/7 in case of emergencies.

If you are interested in learning more, please call our office at 508-778-4911 or email info@jaxtimer.com

LET'S GET SOCIAL!

We are very active on social media and we add new posts a few times a week! Find out what we're up to and what we're all about by visiting and following any one of your social media platforms including Instagram, Facebook, LinkedIn, and Google.



VISIT US ONLINE

View our latest blogs, check out the inspiration gallery, and find out about all the services we provide by visiting our website:

www.jaxtimer.com

