



2023 ANNUAL NEWSLETTER

Dear Friends,

As the end of the year nears, I would like to reflect on all of the wonderful blessings this year has brought us. There is nothing that brings me more joy than being able to share all of the amazing projects we have completed, awards we have received, accomplishments of our company and employees, and our continued involvement in the community.

The beginning of the year marked our 45 years in business. On October 10th, 2023, family, friends, and employees gathered to celebrate at the Jaxtimer Farm. Longtime friends gave humorous but touching speeches of their experiences with E.J. Jaxtimer Builder, Inc. and Jaxtimer Landscaping, LLC throughout the years. We also celebrated Tina Cummings' retirement after her 32 years of service with the company.

This year was also the year for awards! At the beginning of the year, E.J. Jaxtimer Builder, Inc. received the Best of Boston Home Award in the high-end home remodeling category. In June, Jamie Jaxtimer was honored as a recipient of the Cape & Plymouth Business Media 40 Under 40 Awards, and in September, our company was also recognized as one of the Best Places to Work by Cape & Plymouth Business Media. On October 5th, we received a Silver BRICC Award for Excellence in Historic Renovation or Restoration. Lastly, E.J. Jaxtimer Builder, Inc. and Jaxtimer Landscaping, LLC were honored to accept the 2023 Cape Abilities Business Partnership Award. All of these accomplishments would not be possible without our dedicated employees. I am very grateful for their hard work, professionalism, and commitment. I am also thankful for my wife, Terry, and our three sons Jonathan, Jamie, and Sam for helping build this company into what it is today.

Our newsletter would not be complete without spotlighting our philanthropy efforts. This past summer, our company, along with the help of many local businesses, clients, and friends raised over \$720k for local charities. The Little Big Fishing Tournament to benefit Big Brothers Big Sisters of Cape Cod & the Islands raised \$207k and the Charter Cup Fishing Tournament raised over \$516k for 22 non-profits. The Cape Cod community remains very important to us as a family and a company and we will continue to help in any way we can.

As always, if you have any questions or concerns, please feel free to call me on my cell phone 508-776-0923 or email me at ejjaxtimer@comcast.net.

Please enjoy our annual newsletter!

E.J. Jaxtimer
President

VISIT US ONLINE



www.jaxtimer.com



HYANNIS OFFICE

48 Rosary Lane, Hyannis, MA 02601

OSTERVILLE OFFICE

853 Main Street, Osterville, MA 02655

CALL US

Building Office: 508-778-4911

Landscape Office: 508-778-6466

EMAIL US

info@jaxtimer.com

landscape@jaxtimer.com

snow@jaxtimer.com

E.J. JAXTIMER BUILDER, INC. NEWS

WHAT'S NEW

Tina Cummings
retired after 32 years of employment.

Hank Sudbury
retired after many years of employment.

Don Cyr
Celebrated 20 years of employment.

David Corriveau
joined the company as Controller and Human Resources.

Ann Smith
joined the company as Contracts and Billing Specialist.

Ryan Lovering
joined the company from Upper Cape Tech.

45 YEARS IN BUSINESS CELEBRATION

On October 10th, 2023, E.J. Jaxtimer Builder, Inc. held their 45 Years in Business Celebration! The Jaxtimer family along with employees and friends gathered to commemorate the company's successes over the years.



BUILDING EMPLOYEE PROFILE

Scott Pimental

Scott Pimental started his career at E.J. Jaxtimer Builder, Inc. in March of 2021 as a Site Supervisor and has excelled to his current position as Project Manager. He oversees and manages many of our major construction projects and is responsible for quality control and client satisfaction. Scott holds an Associates Degree of Science, an Unrestricted (CSL) Commercial Supervisor License and a 100-Ton Master Captain's License.

Born and raised in Falmouth, MA, Scott resides in Falmouth to this day with his wife of 23 years, their two sons (17 and 20), and the family's beloved English Setter, Zuzu. When Scott isn't working, he enjoys boating, fishing, and hunting.

We recognize Scott's hard work, commitment, and value as an important asset to the company.



PROPERTY MANAGEMENT

Do you have a property manager to look after your Cape Cod property while you are away for the winter months? At E.J. Jaxtimer Builder, Inc., our #1 goal is to care for our client's properties all year long, 24/7. Through the off season, our property management team conducts weekly house checks to ensure properties are safe, secure, and properly maintained. During house checks, we survey the property for routine repairs and keep a close eye out for insect/rodent intrusions. We can also perform pre and post storm checks to make sure properties are protected from rain, snow, wind, and/or flooding that can occur. We send routine house check reports digitally so clients can interact with their property manager immediately with comments and/or concerns.

If you are interested in learning more about our property management or concierge services, please call our office at 508-778-4911 or email info@jaxtimer.com.

PHILANTHROPY NEWS

BIG BROTHERS BIG SISTERS OF CAPE COD & THE ISLANDS

On October 28th, E.J. hosted the 3rd Annual Big Brothers Big Sisters of Cape Cod & the Islands Fall Day at the Farm where Bigs and Littles were able to spend time together painting pumpkins and playing cornhole. The kids also enjoyed pony rides, hay rides, and a petting zoo. In December, the Jaxtimers will once again donate Christmas trees to Littles and their families in need.

To find out more about Big Brothers Big Sisters of Cape Cod & the Islands and how you can make a difference, please visit www.emassbigs.org/cape-cod



MIKE STACY MEMORIAL GOLF TOURNAMENT



On October 7th, the Jaxtimer Landscaping Team won 1st Place at The Mike Stacy Memorial Golf Tournament that supports the Cape Cod Landscape Association's (CCLA) Scholarship Fund.

From the left: Mike Boden, Sean Boden, Ryan Lino, and Nick Publicover

HABITAT FOR HUMANITY RIDE FOR HOMES

On September 17th, 2023, employees of E.J. Jaxtimer Builder, Inc. participated in Habitat for Humanity of Cape Cod's 6th Annual Ride for Homes. Ron Winner has been an avid supporter of Habitat for Humanity for many years and was co-chair of this year's ride. This year, Mary Anne Ryan joined Ron and his "Cape Cod Chain Gang" riding team which raised over \$7,200 for Habitat for Humanity of Cape Cod.

To learn more about the event and how to support Habitat for Humanity of Cape Cod, please visit www.habitatcapecod.org.

COMMUNITY / TEAM BUILDING



Shepley Wide Open



HAC's Oysters & Champagne



Hyannis Giant Bluefin Tournament



Mike Stacy Golf Tournament



3rd Annual Little Big Fishing Tournament



Annual Softball Game & Company Cookout



HBRACC Nail Banger's Golf Tournament



7th Annual Charter Cup Fishing Tournament

AWARDS

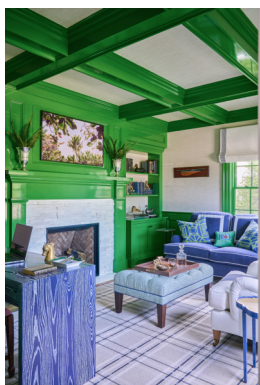
2023 BRICC Awards

On Thursday, October 5, 2023, E.J. Jaxtimer Builder, Inc. won the Silver BRICC (Building & Remodeling Industry of Cape Cod) Award at the 2023 BRICC Awards Ceremony.

The Silver Award, Excellence in Historic Renovation or Restoration, went to the “Historic Gambrel” originally built in the early 1900’s. This major historic project consisted of a remodel and addition of the main house, new construction of a carriage house with guest quarters above, and pool cabana. Before renovations could start, the failing foundation of the main house needed to be replaced. From there, Patrick Ahearn Architect worked with the homeowners to design a summer home that the family could enjoy for many years to come.



The original floor plan was not functional for the modern day family of five. The first floor had many small rooms with no flow and the second floor had tiny bedrooms with closets lacking proper storage. When finalizing the new floor plan, the homeowners did not opt-in for the overly popular “open floor plan”. They preferred to keep the separation of rooms honoring the historic charm of the home. Although the rooms are traditionally separate, many walls were reconstructed, making the rooms larger, and creating the perception of an open free-flowing layout.



This summer, the “Historic Gambrel” was also featured in New England Home’s Cape & Islands 2023 Edition.



Project Team:

Builder: E.J. Jaxtimer Builder, Inc.
Architecture: Patrick Ahearn Architect
Interior design: Trellis Home Design
Photography: Jane Beiles Photography

To read the full article and view our awards, visit www.jaxtimer.com

Best of Boston Home Awards

At the beginning of 2023, E.J. Jaxtimer Builder, Inc. was awarded Best of Boston Home in the high-end home remodeling category. We are honored to be recognized as one of the best in the industry.

The featured article reads: With a desire to construct houses since his teenage years, E.J. Jaxtimer developed a lifelong passion for the industry that led to the formation of his firm in 1978. The company, which Jaxtimer shares with his wife and their three sons, is truly a family-run business that focuses on custom building, landscape, maintenance and gardening, property management, custom-crafted millwork, and other concierge services.

To read the full article, visit www.jaxtimer.com/awards



Cape Abilities Business Partnership Award



On October 19, 2023, E.J. Jaxtimer Builder, Inc. and Jaxtimer Landscaping, LLC were honored to receive the 2023 Cape Abilities Business Partnership Award. This award recognizes businesses with outstanding contributions to our community and their commitment to create opportunities for individuals with disabilities. For many years, our companies have supported Cape Abilities' mission to aid individuals with disabilities on Cape Cod by educating, counseling and providing residential, therapeutic, social and employment assistance that empowers individuals to achieve meaningful and valued roles in the community.

For countless years, E.J. Jaxtimer Builder, Inc. and Jaxtimer Landscaping, LLC have collectively supported and donated over \$58,000 to Cape Abilities. Since 2017, Jaxtimer Landscaping, LLC has sponsored and raised more than \$86,000 for Cape Abilities in the Charter Cup Fishing Tournament. "Cape Abilities is very important to me and holds a special place in my heart," E.J. said.

We are honored to accept this award and will continue our support of Cape Abilities for many years to come. To learn more about Cape Abilities, please visit www.capeabilities.org.

Best Places to Work Awards

On September 13th, E.J. Jaxtimer Builder, Inc. was recognized as one of Cape & Plymouth Business Media's Best Places to Work in 2023!



The recipients of this award were selected based on criteria in team culture, hiring, training, community service and company communication. The nomination was submitted by a current employee who stated, "When you become an employee, they make you feel like you are a part of the family. They care deeply about the well-being of their employees and provide support beyond what is expected from an employer."

Employment longevity and satisfaction is very important to us and we make this a priority by providing our employees with the skills they need to succeed. Over many years, the company has created a work culture that is above our competitors. We enhance the employee experience, promote adult continuing education, encourage a balanced work-life, and reward hard work and loyalty. E.J. Jaxtimer Builder, Inc. was honored to accept this award.

40 Under 40 Awards

On June 15, 2023, Jamie Jaxtimer was honored as a recipient of the Cape & Plymouth Business Media's 40 Under 40 Awards. This award spotlights the region's top young business leaders who excel in their industry and show dynamic leadership. We are very proud of Jamie's accomplishments and are fortunate to have him as an integral part of this family-owned business.

Who is your role model/mentor?

I look up to my older brother Jonathan who was also a 40 under 40 recipient.

What mistake has taught you the most and why?

Working in the building industry, we are always subject to mistakes but I look at all of these as a great learning experience and grow from them.

Where can you be found after work or on the weekends?

I love being on the water and spend a lot of my time fishing or boating with family and friends.

Career background/highlights:

I have been working in the family business my entire life in various positions. Highlighted by my most recent jump as a project manager in 2016.

Community commitment:

Both myself and our business are committed to serving our community by being active supporters of various nonprofits.

Favorite professional moment:

The highlight of my career has probably been the completion of my first new build as a project manager in 2016



Jamie Jaxtimer, 31
Project Manager
EJ Jaxtimer Builder



JAXTIMER LANDSCAPING, LLC NEWS

WHAT'S NEW

At Jaxtimer Landscaping, LLC our ongoing commitment to delivering top-notch service is unwavering. That's why we are thrilled to announce that we are in the process of adopting a new management software. This software will become fully integrated into our operations by Spring 2024, and it's set to make your experience with us even better.

WHAT YOU CAN EXPECT:

This innovative software will empower our operations and administration teams to streamline the contract lifecycle. For you, our valued customers, this translates to more efficient scheduling and billing. It's all about making your interactions with us smoother and more hassle-free.

We're excited about this software upgrade and the benefits it brings to your landscaping experience. Our goal is to continually enhance the quality of service we provide to you, and this is just one of the ways we're achieving it.

A FRESH NEW LOOK:

To make things even better, you'll soon notice a fresh look for our proposals and invoices. We're dedicated to providing documents that are informative, concise, and easy to read, ensuring you have a clear understanding of your landscaping services.

FINE GARDENING

Enhancing Your Home's Appeal:

The Benefits of Dormant Pruning and Holiday Decor

Maintaining a visually appealing and inviting home exterior is a goal for many homeowners. Two effective ways to achieve this are through dormant pruning and adding holiday decor. Dormant pruning involves trimming trees and shrubs during their dormant season, while holiday decor brings festive cheer and enhances the overall ambiance of your home.

Dormant Pruning: Promoting Health and Aesthetics

Dormant pruning, typically performed during late winter or early spring, offers numerous advantages for your landscape by encouraging plant health, enhances blooming, and increases sunlight and air circulation.

Holiday Decor: Elevating Seasonal Joy and Aesthetics

Adding holiday decor to your home's exterior brings a sense of joy and festivity to your surroundings. Here are some benefits of embellishing your property during the holiday season:

1. Boosts Curb Appeal: Festive decorations create an inviting and warm atmosphere, instantly improving your home's curb appeal.
2. Fosters a Sense of Community: Decorating your home during the holidays creates a shared experience with your neighbors, strengthening the sense of community.
3. Creates Lasting Memories: Holiday decor evokes cherished memories and traditions, both for you and your loved ones.
4. Emotional Well-being: Studies have shown that holiday decorations can positively impact emotional well-being by enhancing mood, reducing stress, and evoking feelings of nostalgia and happiness.

Dormant pruning and holiday decor are two powerful tools to enhance the appeal of your home throughout the year. Dormant pruning not only promotes plant health and aesthetics but also allows you to shape your landscape according to your preferences. Holiday decor brings joy, fosters a sense of community, and creates lasting memories for you and your loved ones. By incorporating these practices, you can transform your home into a visually stunning and inviting space that brings delight throughout the year.



LANDSCAPE MAINTENANCE

Plant Install in Hyannis Port

After the completion of a construction project at the abutting property, our clients requested natural fencing for more privacy.

The plant bed that divided the properties was originally filled with overgrown hydrangeas, lilies, and weeds. Jaxtimmer Landscaping, LLC's Maintenance Department suggested installing a favorable privacy hedge of Emerald Green Arborvitae. This type of evergreen is low-maintenance, green all year long, is resistant to extreme temperatures, and makes perfect foundation plants and privacy hedges.

These beautiful Emerald Green Arborvitae planted by Jaxtimmer Landscaping, LLC are 12 ft tall and created an immediate impact on the landscape. At best, these evergreen trees will grow up to 20 feet tall delivering optimal privacy for many years to come.

Are you thinking about renovating your landscape? Our talented professionals at Jaxtimmer Landscaping, LLC will work with you to develop a customized maintenance program that meets your needs. Call your Account Manager to discuss all options today! The best way to reach us is by calling our main number at 508-778-6466.



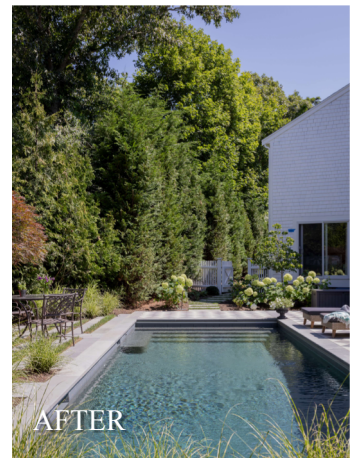
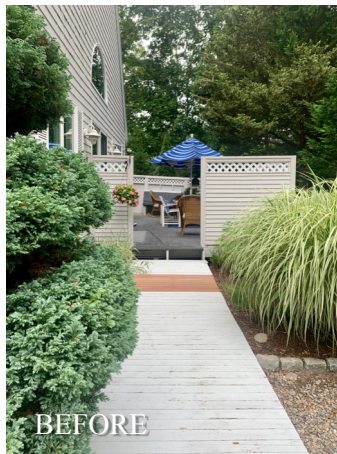
LANDSCAPE CONSTRUCTION

Craigville Beach Oasis

In May of 2023, Jaxtimmer Landscaping, LLC's landscape construction division completed this outdoor living project nestled in the nearby neighborhood of Craigville Beach. The main objective of this major project was to reconstruct the existing landscape while incorporating an outdoor living area more suitable for the homeowner.

The client's vision was to create a private outdoor oasis with multiple outdoor living spaces placed throughout the property. This became challenging due to the small and awkwardly shaped lot measuring at only 1/3 acres. When complete, the project consisted of an outdoor living room accompanied by a custom natural stone wood fireplace and a dining area to the rear side of the home. This clever design creates the illusion of additional living space bringing the outdoors inward through double doors that join to the interior kitchen and main living room. The patio was constructed with bluestone pavers and carefully placed lush plantings of evergreens, hydrangea, and flowering shrubs throughout.

As you turn the corner to the back walkway, a perfectly sized plunge pool awaits through a charming picket fence. A decorative checkerboard paving pattern was designed to highlight the client's passion for European travels and antique collections. The pavers surrounding the plunge pool are eco-friendly and were constructed with 40% recycled material that significantly reduces CO2 emissions compared to the traditional mined stone. Not only do they have environmental benefits, these pavers keep their color for many years and require minimal maintenance.



Project Team:

Landscape Construction: Jaxtimmer Landscaping, LLC

Landscape Architect: Bernice Wahler Landscapes

Pool Installation: Custom Quality Pools

LANDSCAPE EMPLOYEE PROFILE

Bobby Kennedy

Bobby Kennedy was promoted to Lawn Maintenance Manager earlier this year. Bobby's responsibilities include managing mow schedules, training, quality control, and the supervision of our mow teams. Working in the landscape industry since he was young beside his father Rob Kennedy, Bobby is a true landscape professional. As a long term career goal, he aspires to help the company grow and continue the legacy of growth for Jaxtimmer Landscaping, LLC.

Bobby says he has learned so much from working at Jaxtimmer Landscaping, LLC and has endless experience when it comes to landscaping. He has worked in every aspect of the industry including working in our landscape construction department from when he first started at the company sixteen years ago. He also holds a pesticide license and hoisting license.

Originally from White Plains, New York, Bobby grew up in Yarmouth and resides there today with his wife and 3-year old son. In his free time, Bobby enjoys spending time with his family, football, and taking the boat out to Chapin Beach.



SNOW MANAGEMENT

In New England, we experience a variety of winter storms with unpredictable weather conditions. This year's Farmers' Almanac predicts traditional cool temperatures and snowy weather will return to our region. Winter officially starts on December 21st but that doesn't mean the cold and snow will hold off until then.



Please contact your Account Manager or Property Manager with any questions you may have about your snow management program.

We are here to help in any way we can!

Don't wait for the first snowflake to fall before signing and sending in your contract! Early preparations will ensure your property will be well taken care of during the winter season. Snow and ice management is our specialty and we are committed to providing professional snow management services to all of our clients. Whether it's a light snow storm, freezing rain, or a once-in-a-lifetime winter cyclone, we are prepared to service our clients with a full fleet of snow removal equipment and SIMA certified snow management professionals.

KIND WORDS FROM A CLIENT

This past September, we received a touching email from a longtime client who explained that he always sees our landscape crew tending to the triangle at the bottom of Quail Lane, Hyannis Port.

"I regularly see your landscape crew tending to this triangle in front of what used to be my parents' house at the bottom of Quail Lane. The crew is out again this morning." he stated.

Some may remember a few years ago, a girl was killed riding her bicycle at that intersection. "At that time the triangle was overgrown with large shrubs that blocked the driver's view. Your good deed is not only very nice to look at but also makes that intersection much safer, THANK YOU!"

